

BIDDER	SCHEDULE A	SCHEDULE B (Commissioning & Training)	SCHEDULE C (Spare Parts)	TOTAL A & B	RESPONSIVE?	COST OF A1 ONLY (40%)	(TOTAL COST OF OWNERSHIP) TOTAL COST OF A & B (40%)	RESPONSIBILITY (25%)								DELIVERY SCHEDULE (10%)		COMPLIANCE			OVERALL RATING	RANKING
								EXPERIENCE (8)	JUDGMENT (8)	EFFICIENCY (8)	STABILITY (16)	PRODUCT QUALITY (30)	REFERENCES (20)	LOCAL TECH. SUPPORT (10)	TOTAL (100)	TOTAL (100)	COMPLETENESS (10)	COMPLIANCE (90)	TOTAL (100)			
POWERGRID SOLUTIONS	\$802,851.00	\$54,946.00	\$66,768.00	\$857,797.00	y	63.94	62.46	8.00	8.00	6.00	16.00	20.00	15.00	10.00	83.00	100	8	80	88	77.74	3	
CE POWER SOLUTIONS	\$926,559.00	\$11,379.00	\$57,477.00	\$937,938.00	y	55.21	57.13	8.00	6.00	6.00	16.00	20.00	20.00	10.00	86.00	100	5	80	85	75.60	4	
POWELL ELECTRIC SYSTEMS (OPTION 1)	\$625,170.00	\$72,590.00	\$26,880.00	\$697,760.00	y	81.64	76.79	8.00	8.00	6.00	16.00	10.00	10.00	10.00	68.00	100	5	40	45	68.97	7	
POWELL ELECTRIC SYSTEMS (OPTION 2)	\$617,670.00	\$72,590.00	\$26,880.00	\$690,260.00	y	82.64	77.63	8.00	8.00	6.00	16.00	10.00	10.00	10.00	68.00	100	5	40	45	69.30	6	
EATON CORPORATION	\$841,625.00	\$8,825.00	\$51,485.00	\$850,450.00	y	60.89	63.00	8.00	8.00	8.00	16.00	20.00	15.00	10.00	85.00	100	10	60	70	73.95	5	
AZZ SWITCHGEAR SYSTEMS	\$516,948.00	\$18,867.00	\$8,943.00	\$535,815.00	y	100.00	100.00	8.00	8.00	8.00	16.00	20.00	20.00	10.00	90.00	100	5	70	75	91.25	1	
CROWN TECHNICAL SYSTEMS	\$605,173.00	\$8,500.00	\$50,680.00	\$613,673.00	y	84.08	87.31	8.00	8.00	8.00	16.00	20.00	20.00	10.00	90.00	100	5	75	80	87.43	2	

CRITERIA FOR SCORING

RESPONSIBILITY

EXPERIENCE - INCLUDES BIDDERS EXP.
JUDGMENT - INCLUDES TACOMA'S EXP. WITH THE BIDDER
EFFICIENCY - INCLUDES RESPONSIVENESS OF THE BIDDER
STABILITY - INCLUDES THE FINANCIAL STABILITY FO THE ORGANIZATION
PRODUCT QUALITY
REFERENCES - INCLUDES QUALITY OF PREVIOUS SERVICES, EXECUTION ETC.
LOCAL TECH. SUPPORT

10 PLUS YRS. EXPR - 8, 5 TO 10 YRS. EXPR - 4, LESS THAN 5 YRS. EXPR - 0
EXCELLENT - 8, GOOD - 6, FAIR - 4, BAD - 2
EXCELLENT - 8, GOOD - 6, FAIR - 4, BAD - 2
STABLE FOR 10 PLUS YEARS - 16, 5 TO 10 YEARS - 12, LESS THAN 5 YEARS - 8
EXCELLENT - 30, GOOD - 20, FAIR - 10, BAD - 0
EXCELLENT - 20, GOOD - 15, FAIR - 10, BAD - 0
AVAILABILITY OF TECH SUPPORT AFTER SALES IN NORTH AMERICA -10

DELIVERY SCHEDULE

MEET SCHEDULE - 100 DON'T MEET SCHEDULE - 0

COMPLIANCE AND COMPLETENESS

COMPLETENESS OF PROPOSAL
COMPLIANCE

ALL REQUIREMENTS ARE MET - 10, ONE REQUIREMENT NOT MET - 8 , 2 REQUIREMENT NOT MET - 5, MORE THAN 2 NOT MET - 0.
UP TO 10 POINT DEDUCTION EACH BASED ON IMPACT TO CITY